# 2020-2021



Caledon Community Services Financial Statements For the Year Ended March 31, 2021

## Caledon Community Services Financial Statements For the Year Ended March 31, 2021

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#### **Independent Auditor's Report**

#### To the board of directors of Caledon Community Services

#### **Qualified Opinion**

We have audited the financial statements of Caledon Community Services (the organization), which comprise the statement of financial position as at March 31, 2021, the statements of operations and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at March 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many charitable organizations, the organization derives revenue from fundraising, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses and cash flows from operations for the year ended March 31, 2021 and 2020, current assets as at March 31, 2021 and 2020 and net assets as at April 1 and March 31 for both the 2021 and 2020 years. Our audit opinion on the financial statements for the year ended March 31, 2020 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licensed Public Accountants

Orangeville, Ontario June 23, 2021

## Caledon Community Services Statement of Financial Position

March 31	2021	2020
Assets		
Current Cash Short-term investments (Note 2) Accounts receivable Prepaid expenses	\$ 2,818,005 \$ 126,460 242,940 36,750	1,270,649 - 322,783 34,957
	3,224,155	1,628,389
Capital assets (Note 3) Long-term investments (Note 4)	1,157,944 2,199,882	1,237,537 1,991,996
	<b>\$ 6,581,981</b> \$	4,857,922
Current Accounts payable and accrued liabilities (Note 5) Deferred contributions (Note 6)	\$ 2,126,800 \$ 357,258	1,280,447 317,026
	2,484,058	1,597,473
Deferred lease inducements (Note 7) Deferred capital contributions (Note 8)	48,126 575,697	60,968 604,625
	3,107,881	2,263,066
Net Assets Unrestricted Internally restricted (Note 9)	3,399,100 75,000	- 2,594,856 -
	3,474,100	2,594,856
	\$ 6,581,981 \$	4,857,922

Director \_\_\_\_\_ Director

## Caledon Community Services Statement of Changes in Net Assets

For the year ended March 31	Unrestricted	Internally Restricted	2021 Total	2020 Total
Balance, beginning of the year	\$ 2,594,856 \$	-	\$ 2,594,856	\$ 2,316,457
Excess of revenues over expenses	879,244	-	879,244	278,399
Transfers (Note 9)	(75,000)	75,000	-	
Balance, end of the year	\$ 3,399,100 \$	75,000	\$ 3,474,100	\$ 2,594,856

## Caledon Community Services Statement of Operations

For the year ended March 31		2021	2020
Revenue			
Provincial government funding (Note 10)	\$	4,249,947	\$ 3,832,593
Fundraising (Note 11)		1,389,131	1,210,692
Federal government funding (Note 12)		1,246,859	787,290
Region of Peel government funding (Note 13)		507,068	341,305
Miscellaneous income (loss) (Note 14)		469,238	(88,241)
United Way Greater Toronto funding		337,164	155,906
Evolve Community Stores - retail		319,868	770,610
Program fees (Note 15)		177,375	633,957
Partnership funding (Note 16)		34,440	34,441
Town of Caledon funding (Note 17)		31,223	108,957
Rental income	_	16,863	49,456
		8,779,176	7,836,966
Expenses			
Salaries, wages and benefits		4,877,891	4,938,828
Community assistance (Note 18)		726,445	641,360
Office supplies and general		520,401	95,696
Occupancy costs		449,886	441,748
Equipment		405,081	150,131
Amortization of capital assets		251,317	304,309
Program travel (Note 19)		172,324	346,807
Communications		81,395	75,536
Advertising and promotion		71,339	119,302
IT support		67,151	69,942
Fundraising (Note 11)		61,810	143,754
Repairs and maintenance		52,589	75,024
Program supplies		50,325	44,275
Professional fees		44,021	39,091
Partnership funding (Note 16)		34,440	34,441
Insurance		22,134	17,961
Training		6,068	11,547
Memberships		5,315	8,815
		7,899,932	7,558,567
Excess of revenues over expenses	\$	879,244	\$ 278,399

## Caledon Community Services Statement of Cash Flows

For the year ended March 31		2021		2020
Cash flows from operating activities				
Excess of revenues over expenses	\$	879,244	\$	278,399
Items not affecting cash:				
Food and other in-kind donation revenue		(483,093)		(510,021)
Food and other in-kind donation expenses		483,093		510,021
Amortization of capital assets		251,317		304,309
Amortization of deferred capital contributions		(239,820)		(230,351)
Amortization of deferred lease inducements		(12,842)		(12,841)
Unrealized (gain) loss on investments		(268,018)		160,581
Loss (gain) on disposal of investments		7,172		(8,898)
Gain on disposal of capital assets	_	(600)		(3,613)
		616,453		487,586
Changes in non-cash working capital:		010,433		407,300
Accounts receivable		79,843		(32,868)
Prepaid expenses		(1,793)		32,426
Accounts payable and accrued liabilities		846,353		550,043
Deferred contributions		40,232		39,238
	_	,		
		1,581,088		1,076,425
Cook flows from investing a sticities				
Cash flows from investing activities		E42 027		140 475
Proceeds on disposal of investments Purchase of investments		562,927 (636,427)		169,475
Proceeds on disposal of capital assets		600		(955,620) 3,613
Purchase of capital assets		(171,724)		(252,202)
Fulctiase of Capital assets	_	(171,724)		(232,202)
		(244,624)		(1,034,734)
				_
Cash flows from financing activities				050 000
Deferred capital contributions relating to capital assets	_	210,892		252,203
Net increase in cash		1,547,356		293,894
Cash, beginning of the year		1,270,649		976,755
Cash, end of the year	Ś	2,818,005	\$	1,270,649
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#### March 31, 2021

#### 1. Significant Accounting Policies

#### Nature and Purpose of Organization

Caledon Community Services (the "organization") is a non-profit organization incorporated without share capital under the Canada Corporations Act. The organization is a multi-service community-impact organization that addresses the health, employment, business development, transportation, resettlement and social service needs of individuals and families in the Town of Caledon and surrounding communities.

The organization is a registered charity and, as such, is exempt from income tax and may issue income tax receipts to donors.

#### **Basis of Accounting**

The financial statements have been prepared using Canadian accounting standards for not-for-profit organizations.

#### Financial Instruments

Financial Instruments are recorded at fair value at initial recognition.

In subsequent periods, equities traded in an active market and derivatives are reported at fair value, with any change in fair value reported in income. All other financial instruments are reported at cost or amortized cost less impairment. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items measured at fair value and charged to the financial instrument for those measured at amortized cost.

Financial assets are tested for impairment when indicators of impairment exist. When a significant change in the expected timing or amount of the future cash flows of the financial asset is identified, the carrying amount of the financial asset is reduced and the amount of the write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement, provided it is not greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously, and the amount of the reversal is recognized in net income.

#### March 31, 2021

#### 1. Significant Accounting Policies (continued)

#### **Capital Assets**

Purchased capital assets are stated at cost less accumulated amortization. Contributed capital assets are recorded at fair value at the date of contribution and are amortized, unless fair value is not determinable in which case contributed capital assets are recorded at nominal value at the date of contribution. Expenditures for repairs and maintenance are expensed as incurred. Betterments that extend the useful life of the tangible capital asset are capitalized.

Amortization based on the estimated useful life of the asset is calculated as follows:

	Method	Rate
Computer equipment and		
software	Straight-line	3 years
Furniture and equipment	Straight-line	5 years
Vehicles	Straight-line	5 years
Leasehold improvements	Straight-line	Lease term

## Deferred Lease Inducements

Deferred lease inducements represent the value of rent-free periods received. Lease inducements are deferred and amortized on a straight-line basis over the term of the lease and the amortization is recorded as a reduction in occupancy costs expense for the year.

#### Deferred Capital Contributions Relating to Capital Assets

Restricted donations and grants relating to the acquisition of capital assets are deferred and amortized over the life of the related assets.

#### **Revenue Recognition**

The organization follows the deferral method of accounting for contributions, which includes grants, donations and fundraising.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue is recorded for retail store sales upon the purchase of merchandise by customers.

Revenue in investments is recognized as revenue when earned.

Food and other-in-kind donations are recognized when delivered to the organization. The food is valued at the average annual price per pound established by the Canadian Association of Food Banks of \$2.60 per pound. In 2021, management estimates approximately 188,600 pounds of food at \$2.60 per pound were recovered and delivered to the community (2020 - 141,600 pounds of food at \$2.60 per pound).

#### March 31, 2021

#### 1. Significant Accounting Policies (continued)

#### **Contributed Materials**

#### a) Evolve - Inventory

The organization receives contributions of goods and material (inventory) and processes these contributions as merchandise available for sale in its community stores. The organization believes that the inventory of contributed goods and materials does not possess an attribute that is easily measurable or verifiable with sufficient reliability to determine an inventory value at this time of donation. Accordingly, they have not been recognized in the financial statements.

#### b) Care and Counselling Program - Food, Materials and Services

The organization receives significant donations of food, toys and other items from the community that are distributed through its Care and Counselling Program. The organization records donated goods and services in those cases where there is a measurable basis for arriving at fair value.

#### **Contributed Services**

Volunteers contribute many hours per year to assist the organization in carrying out its activities. Due to the difficulty of determining their fair value, contributed services are not recognized in the financial statements.

#### March 31, 2021

#### 2. Short-Term Investments

Guaranteed Investment Certificate, 5 years, 1.86%, maturing on August 12, 2021, at amortized cost \$ 126,460 \$ -

#### 3. Capital Assets

	_	2	021	20	20	
	_	Cost	Accumulated Amortization	Cost	-	Accumulated Amortization
Computer equipment and software Furniture and equipment Vehicles Leasehold improvements	\$	159,084 91,789 888,788 1,668,684	\$ (59,514) (42,307) (526,215) (1,022,365)	\$ 569,147 360,150 1,292,866 1,933,517	\$	(529,959) (346,163) (754,680) (1,287,341)
	_	2,808,345	(1,650,401)	4,155,680		(2,918,143)
			\$ 1,157,944		\$	1,237,537

#### March 31, 2021

#### 4. Long-Term Investments

The carrying amounts of investments are comprised of the following:

	2021	2020
At amortized cost: Guaranteed Investment Certificate, 5 years, 1.86%, maturing on August 12, 2021	-	124,150
At fair value: Portfolio of marketable securities	2,199,882	1,867,846
	2,199,882	1,991,996

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The organization is exposed to interest rate risk on its fixed rate financial instruments. Fixed-interest instruments subject the organization to a fair value risk.

The organization is exposed to changes in interest rates related to its investments in marketable securities. The organization's primary objective is to ensure the security of principal amounts invested and provide for a high degree of liquidity, while achieving a satisfactory return. Treasury risk management policies specify various investment parameters including eligible types of investment, maximum maturity dates, maximum exposure by counterparties and maximum credit ratings.

The organization mitigates interest rate risk on investments by diversifying the durations of the fixed-income investments that are held at a given time.

There have not been any changes in the risk from the prior year.

#### Other Price Risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The organization is exposed to other price risk through its investments in quoted shares and mutual funds.

#### March 31, 2021

#### 5. Accounts Payable and Accrued Liabilities

		2021	2020
Trade accounts payable Accrued liabilities Wages payable Vacation accrual Government remittances payable Program funding payable	1	255,645 34,970 86,201 95,567 79,476	\$ 249,496 32,527 127,819 160,271 61,774 648,560
	\$ 2,1	26,800	\$ 1,280,447

Liquidity risk is the risk that the organization will encounter difficulty in meeting its obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the organization will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. The organization is exposed to this risk mainly in respect of its accounts payable and accrued liabilities.

The organization's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash flows to fund its operations and to meet its liabilities when due, under both normal and stressed conditions. The organization maintains a portion of its invested assets in liquid securities.

There have not been any changes in the risk from the prior year.

#### 6. Deferred Contributions

Deferred contributions represent resources received during the year for which expenses have not yet been incurred. Changes in the deferred contributions balance are as follows:

	 2021	2020
Balance, beginning of year Add: amounts received during the year Less: amounts recognized as revenue in the year	317,026 3,211,684 3,171,452)	\$ 277,788 1,075,824 (1,036,586)
Balance, end of year	\$ 357,258	\$ 317,026

#### March 31, 2021

#### 7. Deferred Lease Inducements

Deferred lease inducements are created when a landlord provides for leasehold improvement allowances and collects lower monthly rental amounts in the early period of a lease term as part of the lease agreement. The organization records these allowances as an obligation and amortizes the amount to occupancy costs on the statement of operations on a straight-line basis over the term of the lease.

	 2021	2020
Balance, beginning of year Less: Amortization to occupancy costs expense	\$ 60,968 (12,842)	\$ 73,809 (12,841)
	\$ 48,126	\$ 60,968

#### March 31, 2021

#### 8. Deferred Contributions Relating to Capital Assets

Deferred contributions relating to capital assets represent the unamortized portion of restricted contributions with which the organization's capital assets were originally purchased.

The changes for the year in the deferred capital contributions balance reported are as follows:

	 2021	2020
Balance, beginning of the year Add: Contributions received during the year	\$ 604,625 \$	582,773
Central West LHIN  Ministry of Transportation	35,574 -	154,104 98,099
Other Less: amounts amortized to revenue	175,318 (239,820)	(230,351)
Balance, end of year	\$ <b>575,697</b> \$	604,625

Amortization of deferred capital contributions is comprised of the following:

	 2021	2020
Provincial Government:		
Central West LHIN (Note 10)	\$ 172,212	\$ 174,454
Headwaters Healthcare Centre (Note 10)	-	6,599
Ministry of Transportation (Note 10)	24,314	4,905
Immigration, Refugees and Citizenship Canada,		
Language Instruction for Newcomers to Canada		
(LINC) (Note 12)	11,566	2,277
Fundraising - community donations (Note 11)	1,389	4,487
Region of Peel (Note 13)	20,073	31,969
Other (Note 14)	 10,266	5,660
	\$ 239,820	\$ 230,351

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#### March 31, 2021

#### 9. Internally Restricted Funds

During the year, the organization's Board of Directors approved the transfer of \$75,000 to establish the Employee Training and Development Fund to fund certain training and development initiatives. This balance can only be utilized to cover training and development costs as approved by the Board of Directors.

#### March 31, 2021

#### 10. Provincial Government Funding

	2021	2020
Ministry of Health and Long-Term Care: Central West LHIN: Supportive Housing Community Support Services One-time funding Amortization of deferred capital contributions Pandemic pay	\$ 1,842,465 1,128,791 191,195 172,212 149,026	\$ 1,545,472 1,070,607 301,994 174,454
	3,483,689	3,092,527
Ministry of Training, Colleges and Universities: Jobs Caledon Contract Youth Job Connection Canada-Ontario Job Grant	464,123 57,040	441,224 71,923 6,759
	521,163	519,906
Headwaters Health Care Centre: Caledon Specialist Clinic Amortization of deferred capital contributions	170,924 	170,924 6,599
	170,924	177,523
Ministry of Transportation: Community Transportation Pilot Project Amortization of deferred capital contributions	49,857 24,314	37,733 4,905
	74,171	42,637
	\$ 4,249,947	\$ 3,832,593

In addition, the organization received one-time funding from the Ministry of Health and Long-Term Care - Central West LHIN of \$226,769 (2020 - \$456,098). Of this amount, \$191,195 (2020 - \$301,994) is recorded above. The difference of \$35,574 (2020 - \$154,104) is included in deferred capital contributions.

#### March 31, 2021

## 11. Fundraising

		2021	2020
Revenue:			
Food donations	\$	485,692	\$ 365,139
Santa Fund		269,495	259,640
Other community donations		408,033	255,327
Home for the Holidays Gala		133,992	242,840
Youth programs		47,265	56,893
Third party events		43,265	26,366
Amortization of deferred capital contributions		1,389	4,487
		1,389,131	1,210,692
Expenses:			
Home for the Holidays Gala		34,463	91,006
Miscellaneous		3,223	20,447
Santa Fund		15,790	15,193
Youth programs		8,334	17,108
	_	61,810	143,754
	\$	1,327,321	\$ 1,066,938

#### March 31, 2021

#### 12. Federal Government Funding

	2021	2020
Employment and Social Development Canada: Life for Youth Grant Summer Career Placements Other	\$ 379,425 40,073 4,054	\$ 512,821 48,365 -
	423,552	561,186
Immigration, Refugees and Citizenship Canada: Language Instruction for Newcomers to Canada (LINC) grant Language Instruction for Newcomers to Canada	332,608	223,827
(LINC) grant - amortization of deferred capital contribution	11,566	2,277
	344,174	226,104
COVID-19 Canada emergency wage subsidy Canada emergency rent subsidy	449,361 29,772	-
	479,133	
	\$ 1,246,859	\$ 787,290

#### 13. Region of Peel Government Funding

	 2021	2020
Collaborative Sustainability Dedicated Gas Tax Community Investment Amortization of deferred capital contributions	\$ 139,051 237,911 - 110,033 20,073	\$ 179,141 101,032 15,521 13,642 31,969
·	\$ 507,068	\$ 341,305

#### March 31, 2021

#### 14. Miscellaneous Income (Loss)

	 2021	2020
Government sales tax rebates Investment income (loss) - unrealized Investment income - realized Gain on disposal of capital assets Partnership funding administration fees Amortization of deferred capital contributions - other	\$ 130,962 268,018 58,392 600 1,000 10,266	\$ 3,975 (160,581) 58,092 3,613 1,000 5,660
	\$ 469,238	\$ (88,241)

#### 15. Program Fees

	2021	2020
Region of Peel Transhelp Region of Peel Passenger Assistance Program Long-Term Care Transportation and Wellness Transitional Care Centre	\$ 164,234 - 10,193 315	\$ 465,240 32,158 119,119 10,783
Ministry of Transportation Community Transportation Pilot Project Lifeline Other	 2,033 - 600	6,026 581 50
	\$ 177,375	\$ 633,957

#### 16. Partnership Funding

The Organization receives funding from the Ministry of Health and Long-Term Care for the Caledon Seniors Centre. The amount recognized as revenue totals \$34,440 (2020 - \$34,441). This amount is transferred to the partnership organization and is recognized as an expense.

	Marc	h :	31,	20	21
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17. Town of Caledon Government Funding	17.	Town o	of Caledon	Government	<b>Funding</b>
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	 2021	2020
Property tax rebate Dedicated gas tax Community grants	\$ 31,223 - -	\$ 30,400 3,557 75,000
	\$ 31,223	\$ 108,957

#### 18. Community Assistance Expenses

		2021		2020
Food recovery and delivery Other in-kind Employer incentives Allowances Transportation Other Gift cards in-kind Recreation and camp fees Utilities	\$	485,647 21,905 26,407 26,806 1,355 137,378 2,840 995 23,112	\$	365,139 82,199 60,233 42,558 21,839 21,689 20,734 13,756 10,213
Young talent incentives	<u> </u>	726,445	<u> </u>	3,000

## 19. Program Travel Expenses

	 2021	2020
Clients Staff	\$ 138,531 33,793	\$ 308,959 37,848
	\$ 172,324	\$ 346,807

#### 20. Commitments, Contingencies and Guarantees

a) The Organization occupies leased premises for its head office, retail stores, the Transitional Care Centre, the Exchange and the Caledon Specialist Clinic under various operating leases expiring at dates up to February 2027. The organization's total obligations for the next five years, under various operating leases for occupied premises, exclusive of realty taxes and other occupancy charges, are as follows:

2022	\$ 380,622
2023	312,237
2024	181,131
2025	100,591
2026 and thereafter	 198,377
	1,172,958

- b) In the normal course of business, the organization enters into agreements meeting the definition of a guarantee. The organization's primary guarantees subject to disclosure requirements are as follows:
  - i) Indemnity has been provided to all directors and/or officers of the organization for various items including but not limited to, all costs to settle suits or actions due to association with the organization, subject to certain restrictions. The organization has purchased directors' and officers' liability insurance to mitigate the cost of any potential future suits or actions. The term of the indemnification is not explicitly defined, but is limited to the period over which the indemnified party served as a trustee, director or officer of the organization. The maximum amount of any potential future payment cannot be reasonably estimated.
  - ii) In the normal course of business, the organization has entered into agreements including indemnities in favour of third parties, such as purchase and sale agreements, confidentiality agreements, engagement letters with advisors and consultants, outsourcing agreements, leasing contracts, information technology agreements and service agreements. These indemnification agreements may require the organization to compensate counterparties for losses incurred by the counterparties as a result of breaches in representation and regulations or as a result of litigation claims or statutory sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnities are not explicitly defined and the maximum amount of any potential reimbursements cannot be estimated.

The nature of these indemnification agreements prevents the organization from making a reasonable estimate of the maximum exposure due to the difficulties in assessing the amount of liability which stems from the unpredictability of future events and the unlimited coverage offered to counterparties. Historically, the organization has not made any significant payments under such or similar indemnification agreements and, therefore, no amount has been accrued in the statement of financial position with respect to these agreements.

#### March 31, 2021

#### 21. Financial Instruments

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations; if there is a concentration of transactions carried out with the same counterparty; or of financial obligations which have similar economic characteristics such that they could be similarly affected by changes in economic conditions. The organization's financial instruments that are exposed to concentrations of credit risk relate primarily to its accounts receivable. The majority of the organization's receivables are from government sources and the organization works to ensure it meets all eligibility criteria in order to qualify to receive the funding.

There have not been any changes in the risk from the prior year.

#### 22. Uncertainty due to COVID-19

The impact of COVID-19 in Canada and on the global economy continues to evolve. As the impacts of COVID-19 continue, there could be further impact on the organization, its funders and donors. Management is actively monitoring the affect on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the organization is not able to fully estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity at this time.